

Brochure Sponsored by:



# Convention Highlights September 10-13, 2023

<u>naecconvention.com</u>

# Why you should attend the NAEC 2023 Convention & Expo

This annual event makes an impact on your business when you join thousands of industry peers at the largest vertical transportation show in North America! Engage with 200 suppliers in our industry, participate in educational sessions, secure continuing education credits, and expose your employees at all levels of education and technology.

# THE EXPO

Discover new and innovative products, services, and ideas to strengthen your business and to stay competitive. Interact directly with industry professionals and get up close and personal with the manufacturers.

# EDUCATION

NAEC's Convention includes educational sessions presented by leading experts in the industry giving you the opportunity to earn Continuing Education credits necessary for certification.

# NETWORK

NAEC's Annual Convention & Expo provides ample opportunities for networking with other industry professionals as it will expose you to new contacts, new businesses to work with and new ideas for your business success.

# KNOWLEDGE

Become educated on your industry so you can better support your clients and customers by utilizing all the resources this event has to offer.

# HAVE FUN!

Good times with old – and new – friends and new adds excitement to any event. So reward your hard work with some NAEC FUN!

# Convention Highlights

#### Welcome Reception

Sunday, September 10 6:30 pm – 8:30 pm



Welcome to "The Biggest Little City in the World," Reno, Nevada as we kick off the annual convention and exposition. Just like our host city is surrounded by majestic mountains, tonight, you will be surrounded by friends new and old in a casual environment. Incredible food, a carefully poured drink, and lively entertainment will make you think you struck gold.

#### **Opening Breakfast**

Monday, September 11 7:45 am - 9:00 am Sponsored by



Join us this year for breakfast with your peers before beginning a day of member business and education. This casual breakfast will give you plenty of time to catch up and make your plans for the day and week.

#### **Cocktail Reception**

Tuesday, September 12 5:00 pm – 6:30 pm

Returning for the second year, this cocktail reception celebrating a successful day full of education and exploring the tradeshow floor, is the perfect opportunity to continue solidifying connections made thus far. Meet us for tasty hors d'oeuvres and a cocktail before heading out to explore Midtown and all Reno has to offer.



U

#### Awards Breakfast

Wednesday, September 13 8:00 am - 9:30 am

The NAEC Awards Breakfast is a time for recognition and to celebrate achievement. Cheer on the award winners for exhibit booths, the President's Award, and the William C. Sturgeon Distinguished Service Award over a plated breakfast. Hear from the incoming and outgoing president and welcome the new board of directors.



#### **Dregs Party**

Wednesday, September 13 7:00 pm – 9:30 pm Sponsored by



Get your motors running as NAEC takes over the National Automobile Museum for the ever-popular Dregs Party. We'll start with cocktails and food alongside the Truckee River before moving inside to tour the museum's galleries featuring turn-of-thecentury vehicles like the Thomas Flyer, celebrity cars including those driven by Sinatra and Elvis, and autos featured in blockbuster movie and TV shows like Jurassic Park and Batman. Buckle up, this one will be one for the history books.



## Convention Agenda

#### Sunday, September 10

Old Greenwood Golf Course 7:30am-5:30pm Registration Open 8:00am-5:00pm Exhibitor Set-Up 5:30pm - 6:30pm New Member/First Time Attendee Reception (by invitation) 6:30pm-8:30pm Welcome Reception	7:30am - 3:00pm	Golf Tournament –
8:00am-5:00pm Exhibitor Set-Up 5:30pm - 6:30pm <b>New Member/First Time</b> <b>Attendee Reception</b> (by invitation)		Old Greenwood Golf Course*
5:30pm – 6:30pm New Member/First Time Attendee Reception (by invitation)	7:30am-5:30pm	Registration Open
<b>Attendee Reception</b> (by invitation)	8:00am-5:00pm	Exhibitor Set-Up
(by invitation)	5:30pm – 6:30pm	New Member/First Time
., ,		Attendee Reception
6:30pm-8:30pm Welcome Reception		(by invitation)
· · ·	6:30pm-8:30pm	Welcome Reception

#### Monday, September 11

7:00am - 5:30pm	Registration Open
7:45am - 9:00am	Welcome Breakfast
8:00am- 5:00pm	Exhibitor Set-Up
9:15am - 10:15am	General Business Session
	(Members Only)
10:30am - 11:30am	<b>Contractor Member Session</b>
10:30am - 11:30am	Supplier Member Session
10:30am - 11:30am	Associate Member Session
11:30am – 1:00pm	Grab-and-Go lunch
1:00pm – 4:30pm	Education Sessions

#### Tuesday, September 12

7:30am-5:30pm	Registration Open
9:30am–5:00pm	Exhibits Open
10:00am-4:00pm	Educational Sessions
12:30pm-1:30pm	NexGen Luncheon
	(by invitation)
5:00pm-6:30pm	Cocktail Reception

#### Wednesday, September 13

7:30am-3:00pm
8:00am-9:30am
9:30am-3:00pm
10:00am-2:00pm
3:01pm-9:00pm
7:00pm-9:30pm

Registration Open Awards Breakfast Exhibits Open Educational Sessions Exhibit Dismantling Dregs Party

#### Thursday, September 14

8:00am-5:00pm

**Exhibit Dismantling** 

\*Optional – Advance Ticket Purchase Required Bold – Included in Full Registration

# Opening Breakfast Keynote Speaker

### Dr. Randy Ross Author

Dr. Randy Ross is a compelling communicator, craftsman of culture and bestselling author of multiple books, including his latest book entitled, Hope Rises: Make Your Life, Love & Leadership Soar. As the CEO of Remarkable and a former Chief People Officer, Dr. Randy Ross utilizes his experience to engage audiences worldwide with his keen insight and contagious humor. He is a messenger of practical wisdom and needed hope, untangling the biggest challenges facing today's business leader, tomorrow's workforce and the future marketplace.

The topic for his presentation is "Choose to be Remarkable!" The usual. It's conventional, operating within the established norms. It's predictable, delivering the

expected. It's comfortable, maintaining the status quo. It's...safe! But the usual will never

be Remarkable! Remarkable means notably or conspicuously UN-usual. It is living life and doing business in such an extraordinary way that people "remark" about it. And when you inspire others to the point that they are telling your story, then you indeed have become Remarkable. Don't ever settle again for living life or doing business as usual. Participants will learn the three elements that drive a Remarkable culture, experience the power of collaboration, embrace three questions that ensure a Remarkable customer experience, gain practical principles for building healthy team dynamics and be challenged personally and professionally to be Remarkable!

# Optional Activities

### **Official Golf Tournament**

#### Sunday, September 10 • Old Greenwood Golf Course

7:30 am – 3:00 pm

Ranked the #5 course in the U.S. by golfers and home to the PGA Tour's Barracuda Championship since 2020, this Jack Nicklaus design from 2004 sits at an elevation of nearly 6,000 feet above sea level, helping golfers hit long, soaring tee shots off its many elevated tees. This is a networking opportunity not to be missed.

The fee of \$300 for members and \$350 for non-members covers cart, green fees, boxed breakfast, 3 drinks from the beverage cart during tournament, boxed lunch, prizes, and deluxe round-trip transportation.







### A Double Does of High-Flying Fun!

The Great Reno Balloon Race September 8 - 10 National Championship Air Races and Air Show September 13 - 17

Since 1964, Reno has been the home of the National Championship Air Races and Air Show. They have also hosted the Great Reno Balloon Race since 1983, filling the skies with spectacular colors and airmanship. Join in the fun before and after the Convention while you're in Reno and make your visit even more spectacular. Tickets for the Great Reno Balloon Race are available at <u>renoballoon.com</u> and for the National Championship Air Races and Air Show at <u>airrace.org</u>. Note: These events are not part of the NAEC Convention. Registration is separate and on your own.

# Expo Floorplan

As of 7/10	0/23
------------	------

-			162	262	362 461	Alexalifi	562 661	MicroNOC Incorporated	762 861	k Tech Int. Int. 862	962° 1061	Lounge	1
B 4	F&B Area		Cambridge Elevating Inc. 156 Harmar	NDC Elevator Drives 254	ZIENL-ABCOG Inc. 358 Broater Invester Ind States S55 ER Broater Broater Internation Internation In	NAEC Booth		00ma 100000 654 753	Elevator Systems 1754	Savaria 854	Access BDD 954		
		E	Mobility 150	Vega SRL 248	Ansantato NUM   Viscum Mum   Bitwates 449   Bitwates 449   Bitwates 447   Bitwates MK   348 447   Bitwates MK   3445 4455   Bitwates 344	BTS Elevator Packages 448	Bill Entropy   States Controls   5488 Jul   States States   States States	KONE Spares Elevator and Escalator Barts 648	Good Gate Co. Columbra Develop TSD Columbra Develop Total B   None, Loi None, Loi Barros Good Mark Mark Good Mark Mark   746 845   Name Schemannel Mark   746 845   Name Schemannel Mark   744 843	Claddagh Electronics Ltd. 848	Plant Screenserby	Bus states Creature 1048 To manual 1046	
			138 235 134 235 134 233	Restrict MARKER (4) 10 10 10 10 10 10 10 10 10 10 10 10 10	Andrew Construction of the sector of the sec	Bar Bibles, Addo Addo Addo Addo Addo Addo Addo Add	11 meres Lost   15 Meres Base   5400 639   16 meres Base   538 Total   536 Matock   535 633   534 633	Marrier Marrier Supply 538 Rikco Safety 5 5 5 737   538 737   Tables Saen Company   634 733	740 839 Courte better 837 734 833	Rame Concept Sciencific Breaks Sciencific Breaks Science Scien	Lative Products Lia. Brake Systems 1037 1037 1035 1035 1035 1035 1035 1035 1035	Bar 2 1040 1040 1038 1038 1038 1034 1034 1034	
	î Î	Lift AI 127	Anne Wan United States 128 227 Spider by BrandSafway	AVT 230 329 Hyperion Solutions	19H Smart 330 429	Alliance Elevator Solutions 428	Vantag			MAD Elevator, Inc. 826	Unitec Parts Company - OTIS Parts <b>928</b> any	Vertical Express 1026	
		121 *****	WICD Quad Bentin Quad Bentin Quad UD Safety	2222	Wittur	Company 422 James Monroe	520			Innovation Industries, Inc.	Engine	Control ering - Elevator	
	12	US Electric B Uncore 113	116 215 114 213	214 313	314	Wire & Cable	Lounge 3 Dupar Controls, Inc.	SC3 Develop Product Solution Solutions Solutions Development Solutions Development Solutions	EMS Group, Inc. 714	814	1013		CONCRISION INVELIGN 2
		109 50% 107 107 107 105	Alpha Elevator Control 108	LLI Patrer Pads Emitted Co) 208 307	relayr Inc. 308	Wurtec, Inc. 408	510 Peelle Company	610 709 Smartrise Engineering	Formula Systems North America, Inc.	C.E. Electronics 808	ACCESS Elevator and Electric	Brugg Lifting 1008	╞╼╾╤┙
		103	Elevation Innovation 102	Garaventa Lift 202	Gorman Co., Inc. 302	Wurtec, Inc. 402	502	602	Adams Elevator Equipment Company	Draka EHC / Prysmian Group 802	Planner Banner 1003 Sociar 902 1001	Precision Escalator Products 1002	- <u>-</u> ₽
uruuru <u>B B</u> .					∎₩J <u>L</u> eF	E	ntrance		htrance	BLGUN			

R

# Sponsorship Opportunities Still Available!

#### Top 3 Reasons to Sponsor!

- Unparalleled Exposure: Gain extensive visibility among decision-makers and leaders.
- Targeted Networking Opportunities: Forge valuable connections, establish partnerships.
- Support for the Industry: Demonstrate your company's commitment for the industry.

Click <u>here</u> for the current sponsorship offerings.

# 3.5

### A - B

Access BDD ACCESS Elevator & Electric Supply Adams Elevator Equipment Company AFD Industries, Inc. Alliance Elevator Solutions ALP Industries, Inc. Alpha Elevator Control Alps Wire Rope Corporation AltaVista Strategic Partners Archi-Tread, Inc. Ascension Wheelchair Lifts AVT Brugg Lifting Bruno Independent Living Aids, Inc. BTR Soosung BTS Elevator Packages

### **C** - D

C. E. Electronics, Inc. Cambridge Elevating, Inc. CED Elevator & Electrical CEL Components Claddagh Electronics Ltd Columbia Elevator Products Concept Elevator Group David Weber Oil Company Delaware Elevator Manufacturing, Inc. Delco Elevator Products Ltd. Draka EHC / Prysmian Group Dupar Controls Inc. Dura-Vator

#### E

East Coast Automation Sales Edge Elevator Products Eklunds, Inc. Electrical Motor Repair Co. Electronic Controls, Inc. Elevation Innovation Inc. Elevator Escalator Safety Foundation (EESF) Elevator Motors Corporation Elevator Products Corporation (EPCO) Elevator Safety Company - ELSCO Elevator Services Group Elevator Systems Inc. Elevator World Elevators EV International ElevatorService.com ELGO Electronic, Inc. EMS Group, Inc. Expert Service Solutions, Inc. Express Elevators & Lifts Inc.

#### **F** - **G**

FabACab FIELDBOSS FINA Stoneworks LLC Formula Systems North America, Inc. Fox Valley Elevator Fraca Products Ltd. Garaventa Lift Gillespie Corporation Giovenzana International B.V. GKD Metal Fabrics Global-Tardif Elevator Manufacturing Group Good Gate Inc Gorman Company, Inc. Gustav Wolf Steel Wire & Wire Ropes

### H - L

Harmar Mobility Harris Companies. Inc Heidenhain Corporation Hilliard Brake Systems Hub-National Elevator Insurance Solutions Hvdra Safe Brake Hyperion Solutions Hytec Dealer Services Inc. I.T.I. Hydraulik ICR Services IDEC Elevator Products Inclinator Company of America Innovation Industries Innovation Concepts & Design Inc. Inpro Elevator Interiors Insta Answers LLC Integrated Power Services International Steel & Counterweight **IPH SAICF** James Monroe Wire & Cable Corp. Janus KEB America, Inc. KettenWulf. Inc Kings III Emergency Communications Kohtler Elevator Industries, Inc. KONE Spares Elevator and Escalator Parts K-Tech International. Inc. Kuebler, Inc. Lift Al Lift Business Advisors, Inc. Lift Solutions, Inc. LiftKeeper Lustre Products Ltd.

#### M - 0

MAD Elevator Inc. MAGNA Lifting Products Mathis Electronics, Inc. Matot, Inc. Maven Group LLC Maxton Manufacturing Company McDonough Elevators MEI - Total Elevator Solutions MicroNOC Incorporated MK Batterv Motion Control Engineering, Nidec Elevator Group Mueller & Micro Elevator Technology Co. Nationwide Architectural Metals NDC Elevator Drives Northeast Lock Corp Ooma

# Exhibiting Companies

### **P - R**

Palmer Pads (W.E. Palmer Co) Parts Specialists. Inc. Peelle Company PFlow Industries. Inc. Phoenix Modular Elevator Pilot Stairlifts. a Division of Merits Health Products Plymouth Engineered Shapes Pneumatic Vacuum Elevators, LLC Pollock Residential Services Precision Escalator Products PRUDHOMME SA PTL Equipment Quad City Safety Quality Elevator Products, Inc. relayr Inc. Reuland Reynolds & Reynolds Electronics Inc. **Rigidized Metals Corporation** Rilco Safety Supply Co. Ring Communications, Inc.

### S - U

S.E.E.S. Inc. / Southern Elevator & Electric Supply Savaria Schaefer Elevator Components Inc. Schmersal Inc. Schumacher Elevator Company SCS Elevator Products Semperit Simplifi Smart Elevator Tech. LLC Smart Store Smartrise Engineering SnapCab Spider by BrandSafway Sprecher + Schuh Sun International Symmetry Elevating Solutions, A part of the Cibes Lift Group TB Woods **Total Service Tri-Tronics** Company **Truxes** Company Unitec Parts Company - OTIS Parts Company US Electric & Liftcore Usha Martin Americas Inc.

#### V - Z Vantage

Vantage Vega SRL Vertical Express Vertical Fusion Victaulic Company WECO Elevator Products LTD Westcoast Innovative Pro Pads Wildeck, Inc. Wittur Woodfold Mfg., Inc. WORLD Electronics Wurtec, Inc. ZIEHL-ABEGG Inc.

7

# Thanks to our generous sponsors

### **Royal Flush Sponsors**







Where Dedication Meets Vertical Transportation





### **Straight Flush Sponsors**







C

### **Full House Sponsors**























### **High Card Sponsors**







### **Official Continuing Education Partner**

